Official event of:

Office of Government Property Cabinet Office Title sponsor:



# Government Property 24

Government Property Strategy 2022-2030 - Autumn Update

Wednesday 11th September | ETC Venues | Manchester



An event by:



# Timetable

#### A sessions take place in the Panorama room B sessions take place in the Survey room

Please note there are 10 minute breaks between sessions to allow delegates to move between the two rooms.

08:30	Registration and networking	Exhibition space
09:30	Plenary and Q&A Sponsored by Equans	Panorama Exhibition space
11:00	Refreshments and networking	
11:30	1 How by changing our approach can we deliver better outcomes for our communities now and in the future? Presented by Equans	Panorama
12:10	2A Shining a spotlight on the application of Standard Information Approach at MOD – it isn't about more data but about relevant data Presented by AtkinsRéalis	Panorama
	2B Navigating PFI Handback and Heat Networks: Key Issues Presented by Mills & Reeve	Survey
12:40	Lunch and networking	Exhibition space
13:40	3A Sustainable premises for the ever-growing needs of IT Presented by Crown Hosting Data Services	Panorama
	<b>Digital maturity and AI in property and asset management</b> Presented by Concerto	Survey
14:20	4A Deep Dive: MoJ property Presented by MoJ/OGP	Panorama
	Beep Dive: Career development           Presented by OGP/Cabinet Office	Survey
14:50	Refreshments and networking	Exhibition space
15:20	Panel debate and Q&A: Mission delivery through the Government Property Strategy Presented by Office of Government Property	Panorama
16.00	Conference close	

16:00 Conference close

# Welcome

#govprop

elcome to our Government Property Strategy conference. This event brings together property professionals from across government and the wider public sector, helping to showcase best practice, exchange ideas, and debate the opportunities and challenges on the horizon for the property industry.

Today, we will explore what the new Government means for Property and the public estate: What is our role, and what are our ambitions, in supporting place and placemaking, and driving economic growth in all regions of the UK? How does the Government Property Strategy need to be refreshed, to redefine our priorities and challenges for the new Parliament? These questions and more will be debated, analysed, and challenged by senior colleagues from across the Government Property Function and leading voices from industry. We will explore progress we have made since first publishing our Government Property Strategy two years ago, and make real progress in determining what the next iteration of our strategic plan needs to look like. We have expert speakers to debate and inform on the main areas which are at the top of all our 'to-do' lists.

Please take the time to visit the exhibitions, talk to our speakers and ask questions. This is your chance to get the latest thinking in government property from the leaders in the field. We hope you enjoy your day.



This conference is developed by the Office of Government Property (OGP). OGP works with central government and the wider public sector to help them manage their estates more efficiently and effectively, helping to create a smaller, better, and greener public estate and unlock the potential of property to transform places and services. OGP also supports the drive to build capacity and capability in the property function across government through leadership of the Government Property Profession.

Forthcoming events by Public Sector Connect:

NHS Property 2024 – Wednesday 6th November, One Great George Street, Westminster Government Property 2025 – Thursday 13th February, QEII Centre, Westminster Local Authority Property and Estates 2025 – Thursday 20th March, ETC, Manchester

Public Sector Connect, Lockside Mill, St Martins Road, Marple, SK6 7BZ | 0161 482 7850 | enquiries@publicsectorconnect.org | www.publicsectorconnect.org

Disclaimer: All details in this conference brochure were considered to be correct at time of going to press. The organisers reserve the right to change or cancel any details. Whilst every care is taken to ensure that all published information is accurate, Public Sector Connect accept no responsibility for any errors or omissions.

#### Plenary 09:30



#### Host: Alice Standen

Property Fast Stream Civil Service



#### Professor Mariana Mazzucato

#### University College London

Mariana Mazzucato is Professor in the Economics of Innovation and Public Value at University College London, where she is Founding Director of the UCL Institute for Innovation

& Public Purpose (IIPP). Her previous posts include the RM Phillips Professorial Chair at the Science Policy Research Unit at Sussex University.

She is winner of international prizes including the Grande Ufficiale Ordine al Merito della Repubblica Italiana in 2021, Italy's highest civilian honour, the 2020 John von Neumann Award, the 2019 All European Academies Madame de Staël Prize for Cultural Values, and the 2018 Leontief Prize for Advancing the Frontiers of Economic Thought. Most recently, Pope Francis appointed her to the Pontifical Academy for Life for bringing 'more humanity' to the world.

She advises policy makers around the world on innovation-led inclusive and sustainable growth. Previously, through her role as Special Advisor for the EC Commissioner for Research, Science and Innovation (2017-2019), she authored the highimpact report on Mission-Oriented Research and Innovation in the European Union, turning "missions" into a crucial new instrument in the European Commission's Horizon innovation programme.



#### Georgia Gould MP

Parliamentary Secretary Cabinet Office

Georgia Gould MP was appointed Parliamentary Secretary for the Cabinet Office in 2024.

She is responsible for public sector reform,

the oversight of Government functions, business planning and performance within the Cabinet Office, and policy relating to public bodies.

Previously, Georgia Gould MP served as Leader of Camden Council from 2017-2024 and chaired the London Councils association from 2020-2024.

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#### Andy Mills

Sector Director for Central Government - Equans UK&I

Andy has been Sector Director for Central Government at Equans since March 2023. He has 32 years' experience with Central Government, with over 20 in the Government

Property Profession. As an established Property Leader, he worked closely with the Office of Government Property, such as Chairing Central Government's FM Taskforce in 2021/2022.

Andy was the Chief Property Officer for the Ministry of Justice (MoJ) up to January 2023, leading property services for the MoJ and the Home Office across a £8bn complex operational property portfolio (c2000 properties), with a diverse customer base. He specialised in Commercial, Facilities Management, Project Delivery (including capital project delivery), Estate Management and Sustainability.



#### **Mark Chivers**

#### Government Chief Property Officer - Cabinet Office

Mark joined the Cabinet Office as Government Chief Property Officer in January 2022. He is responsible for providing senior, strategic leadership for the whole cross-government

property function. He works with a wide range of senior stakeholders within government and in the wider public sector promoting the intelligent use of property to deliver better public services at lower cost to the taxpayer.

Mark provides strategic leadership for the Government Property Function, and holds senior leaders accountable to the Government Functional Standard. He leads on major change programmes, supporting the delivery of better and more integrated public services, overseeing - among others - the Places for Growth programme and supporting the Levelling Up agenda.



#### Lynda Rawsthorne

Government Head of Property Profession -Cabinet Office

Appointed in August 2023, Lynda is head of the Government Property Profession (the community of property professionals across government)

and Director of Property Capability, Sponsorship & Standards for Cabinet Office. She provides professional leadership across a diverse range of government departments and arms-length bodies which deliver the government's property ambitions.

Lynda has over 25 years' professional experience across the property lifecycle including valuation and managing estates as well as delivering transformational and construction-based programmes.



### Work sessions

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#### How by changing our approach can we deliver better outcomes for our communities now and in the future? Presented by Equans

Louise Alter - Head of Energy Innovation, Equans UK & Ireland

When thinking about a changing climate, places have to think beyond specific activities, sectors or government bodies as it impacts all aspects of a place. This session will cover how a change in approach, ways of working and evaluation can deliver more mitigation and enable better adaptation opportunities for communities and the public services supporting them.



Shining a spotlight on the application of Standard Information Approach at MOD – it isn't about more data but about relevant data Presented by AtkinsRéalis

- Jane Dudson Head of Asset Information Management, Defence Infrastructure Organisation
- Shahida Rajabdeen Regional Director, AtkinsRéalis

Join us to hear about MOD's approach to defining and procuring infrastructure asset data driven by information purposes utilising the Standard Information Approach methodology. With an emphasis on relevant asset data rather than all data, discover how Defence infrastructure are harnessing asset data to optimize operations and drive strategic decisions. Discover the multifaceted Information led, technology enabled Data strategy that is driving Defence's infrastructure asset delivery. Led by DIO and AtkinsRéalis, our session will share practical knowledge on implementing similar strategies effectively within your organisation and explore real-world case studies showcasing its transformative potential.



#### Navigating PFI Handback and Heat Networks: Key Issues Presented by Mills & Reeve

Presented by Mills & Reeve

12:10

#### Nick Helm - Partner, Mills & Reeve

Join Nick Helm for an insightful 30-minute presentation, covering 2 current and relevant topics, tailored specifically for senior civil servants working in public sector property. In the first 15 minutes, Nick will provide a high-level overview of the critical aspects of PFI handback and expiry, highlighting the essential steps and considerations to ensure a smooth transition. The second half of the session will focus on the implementation of low carbon Heat Networks as part of the drive towards net zero. Nick will discuss the strategic importance of heat networks, the challenges and opportunities they present, and the key factors central government property contacts need to keep in mind. This session promises to be both engaging and informative, offering valuable insights to help you navigate these important topics effectively.

#### 12:40 Lunch and networking



#### Sustainable premises for the ever-growing needs of IT

Presented by Crown Hosting Data Centres

- Chair: Jason Liggins CEO of Crown Hosting Data Centres
  - Lea Hines - Head of Hosting, Home Office
  - Stuart Watkins Strategic Business Manager, **Crown Commercial Service**
  - Rabih Bashroush Professor, CEO, Board Member, Environmental Advocate and Digital Infrastructure Policymaking
- Pip Squire Head of Energy and Sustainability, Ark Data Centres

Join us for a question-and-answer panel session regarding the challenges of providing server and data rooms on the government property estate and why Crown Hosting colocation is the answer to the problems of cost, electricity, cooling systems and carbon emissions.



#### Digital maturity and AI in property and asset management Presented by Concerto

13:40

#### Matt Hinkley - Head of Public Sector, Concerto

Keeping abreast of technological advancements is difficult as latest developments are superseded monthly. However, incorporating a truly digitally mature strategy into wider business strategies are no longer a nice to have but essential. It allows you to make better

decisions based on data; work more efficiently and drive down costs. And this includes the management of your property portfolio. In this workshop, Concerto will explore the latest developments in technology and how Facility and Estate Teams across the public sector can leverage it quickly and easily to drive service enhancements and cost efficiencies.

### Work sessions



## Deep Dive: MoJ property

Presented by MoJ/OGP

 Richard McSeveney - Chief Property Officer, Ministry of Justice Exploring the MoJ property portfolio, with a particular focus on sustainability and HMP Millsike.



#### **Deep Dive: Career development** Presented by OGP/Cabinet Office

- Jake Drummond Deputy Government Head of Property Profession
  - Carolyn Barwick Head of Property Profession Team, Cabinet Office

Join Jake Drummond and Carolyn Barwick (plus other speakers tbc) to explore the tailored support available to help property professionals climb the career ladder.

#### 14:50 Refreshments and networking

#### 15:20 Panel debate and Q&A:

**Mission delivery through the Government Property Strategy** Presented by Office of Government Property

- Saurabh Bhandari Director, Property Delivery and Transformation, Cabinet Office
- John Searle Strategic Director of Place, Salford City Council
- James Greenway Group Property Director, Defra
- Paula McLeay Programme Director, Places for Growth, Cabinet Office
- Joanna Key Director General, Housing and Planning, MHCLG (Ministry of Housing, Communities and Local Government)

Inspiring economic growth, green energy, and opportunities for all are key missions for the new Government.

How can government property support these missions and capitalise on our estate to drive growth?

16:00 Conference close

## 15:20 Panel Debate and Q&A



#### Chair: Saurabh Bhandari

#### Director - Property Delivery and Transformation, Cabinet Office

Saurabh leads the drive to improve the condition of the government estate. He is responsible for the ongoing improvement of facilities management in government buildings, including modernising infrastructure to enhance safety, energy efficiency and operational effectiveness across the public sector. As a precursor to transforming assets and investments, he will also provide leadership in using data and analytics to enable decisions across the government estate.



### John Searle

Strategic Director of Place - Salford City Council

John's role focusses on both environment and community safety, as well as planning and development for housing and neighbourhoods. John is

leading major regeneration programmes across the City to help provide more affordable homes for local people as well as creating jobs, apprenticeships, growth and opportunities that local people and businesses can benefit from.

#### James Greenway

#### Group Property Director - Defra

James has been Group Property Director for Defra since April 2022. His role involves providing strategic leadership of the Defra Group property team and Land portfolio Lead across government. James is responsible for a £275 million per annum property budget and a portfolio valued at £750m. James also holds specific responsibility for Weybridge operational science needs, critical works and support for the multi-billion-pound SCAH (science capability in animal health) programme.



#### Paula McLeay

Programme Director - Places for Growth, Cabinet Office

Paula joined the Civil Service in 2022, as programme director for the Places for Growth portfolio within the Cabinet Office. Her experience includes working

for over 20 years in the Scottish public sector on a range of high-profile national programmes, as well as internationally through her work in the European Parliament. Paula now leads the successful Places for Growth team, delivering a range of challenging targets to support a thriving civil service community outside of London, working closely with departments and civil service leaders in regions across the UK.



#### Joanna Key

Director General - Housing and Planning, MHCLG (Ministry of Housing, Communities and Local Government)

Joanna Key is Director General, Regeneration, Housing and Planning at the Department for

Levelling Up, Housing and Communities. Joanna was previously Director of Growth and Infrastructure at HM Treasury and Director for Domestic Affairs at the Cabinet Office. Prior to the Cabinet Office, she spent three years working as a director at the Department for Exiting the European Union, leading the work on the legal and constitutional implications of the UK's departure from the EU.

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Equans is a global market leader in sustainable facilities management, digital and energy solutions, and construction and regeneration projects.

With revenues of c£18 billion, and almost 100,000 highly qualified staff operating across five continents, Equans combines its expertise to design and deliver customised solutions to improve buildings, infrastructure, systems, and places.

In the UK, Equans is a strategic supplier to government, and has partnerships with over 200 local authorities, health trusts, social housing providers, schools, and universities. Equans also works with major industrial and commercial clients to connect, power, and protect, in highly specialised, mission critical environments.

We believe that there are three major transitions shaping our world:

- 1. The energy transition driven by the imperative to move away from fossil fuels, reduce carbon emissions, and improve energy efficiency,
- 2. The digital transition driven by the need to connect, collect and analyse data to generate new forms of value; and
- 3. The industrial transition driven by the need to enable social and commercial progress through partnerships, innovation, and guaranteed service delivery in the most demanding environments.

These transitions are interlinked and essential to securing a sustainable future. We have therefore focussed our business on making these transitions happen. Our commitment to **empowering transitions** makes us the ideal partner of choice for public service providers looking to scale and equip their estates for the demands of an increasingly complex world. We are already working at the national, regional, and local levels to deliver some of the UK's most pressing policy objectives:

#### • The climate change agenda

We are a market leader in providing net zero solutions to the public sector. We are currently delivering one of the UK's first 'town-scale' smart local energy systems, have successfully delivered the UK's largest solar farm, and are at the forefront of innovation towards a hydrogen economy. We also offer physical climate risk, adaptation, and resilience solutions to help maintain health, safety and well-being for buildings and building users.

#### • The levelling up agenda

We aim to have a positive social and economic impact wherever we work and are committed to supporting the government's levelling up agenda. Our mandate as a strategic supplier to government gives us a unique opportunity to provide employment and upskilling opportunities for small and medium sized enterprises (SMEs) all over the UK. In 2022, we spent more than £450 million with SMEs in the 40 most deprived local authority areas, helping local businesses to grow and provide employment opportunities.

#### • Tech and the digital economy

The UK's economic future is reliant on our continued success in tech and the digital economy. We recognise this and our Digital and Energy Solutions business is focussed on providing bespoke solutions using machine learning, AI, and IoT technologies to reduce operational costs, enhance performance, and protect assets.

For more information about our business and capabilities, please visit: **www.equans.co.uk** 



# STRATEGIC SUPPLIER TO CENTRAL GOVERNMENT





**Equans believes that three interlinked transitions are shaping our world** - the energy transition; the digital transition and the industrial transition - and we have focused our business on making these happen.

Using our capabilities in energy and digital services, sustainable facilities management, and construction and refurbishment, we aim to build a safer, more sustainable, and more successful world for the customers and communities we serve.

**Equans is a strategic supplier to government,** and has over 200 partnerships with local authorities, health trusts, social housing providers, schools, and universities.

Equans also works with major industrial and commercial clients to connect, power, and protect, in highly specialised, mission critical environments.

### equans.co.uk

# Amey

Amey is a leading provider of full life-cycle engineering, operations and decarbonisation solutions, for complex facilities and transport infrastructure. Our purpose is to deliver sustainable infrastructure solutions, enhancing life, protecting our shared future.

We have long lasting partnerships with a diverse range of public sector clients, including Local Authorities, National Highways, Transport Scotland, Network Rail, The Ministry of Justice, The Ministry of Defence, and the NHS.

As a whole life cycle provider, we can help you take complex projects from initial concept to design to development to frontline service delivery. We integrate the power of data, analytics, and digital technology alongside specialist skills, technologies, and partners to deliver unmatched value at every life cycle stage. It means every innovation is workable. Every delivery is based on hard data. Every decision will be truly informed.

With over a century of engineering and operation behind us, we understand what it takes to keep your infrastructure running. Our world-class data and analytics capability gives us actionable insight into how to transform it for the future.

Integrating this whole life cycle expertise makes your assets last longer, work smarter and be more sustainable, empowering you to enhance the lives of people and communities

#### Committed to a sustainable future

We understand that the path to sustainability is unique for every client and we are committed to partnering with you throughout your journey. We offer tailored decarbonisation strategies, from schools, prisons and built environments to rail infrastructure and highways.

Rooted in this work are our core values of safety, insight, and collaboration. We're not just service providers; we're dedicated partners. We build sustainability into every stage of an asset's life cycle from inception to decommissioning.

Our focus is not just on delivering projects, but on going above and beyond - achieving energy efficiency, reducing carbon, adapting for the future and delivered tangible benefits for the customer such as cost savings and shortened project durations. This underscores our holistic approach to maximising value.

#### www.amey.co.uk

# **C** AtkinsRéalis

We're AtkinsRéalis, a world-leading design, engineering and project management organisation.

AtkinsRéalis has been a trusted advisor to the UK Government since our founding in 1938. Our world– leading design, engineering, technical advisory and project management teams deliver critical infrastructure projects across all four nations of the UK, making a positive impact to communities - now and in the future.

We are proud of our collaborative relationships and reputation for delivery excellence across our Government clients. We understand the impact Government has on leading the way on sustainable, inclusive, innovative solutions and are committed to working in partnership with our clients to deliver these, with integrity and safety as our guiding values. Our relationship with UK Government is deep rooted and together, we are impacting every part of our society. We work across Transportation, Nuclear, Buildings & Places, Water, Mining & Minerals, Defence, Industrial and Power & Renewables sectors. AtkinsRéalis has supported our Public Sector clients across these markets to realise projects that keep our communities safe, healthy, educated and resilient.

Our talented people, including many who have first-hand experience working in the Public Sector, lead projects at every stage of the lifecycle. Using the full capability across AtkinsRéalis, we support Central Government clients with every step of the journey from defining the project need to operation and maintenance.

We are proud of our inclusive, diverse and energised approach and we share an open culture founded on our values: safety, integrity, innovation, collaboration, and excellence.

www.atkinsrealis.com



We are an innovative, forward-thinking UK tech company for FM and estates teams, designed by FM and estates experts.

Steadfastly replacing all other systems, with no customer attrition, we are the best kept secret in the industry.

With over 450 customers of all sizes, across all sectors, we have grown because we have the best, most passionate team, who go the extra mile for our customers.

We might be a SaaS company, but we are software AND a service. If our customers need something, we do it. Whether a different way to onboard, 24-hour support, through to a new module. You've got it!

We are FM geeks and proud

www.concerto.co.uk



Crown Hosting Data Centres Limited is a unique joint venture between the Cabinet Office and Ark Data Centres dedicated to serving the public sector.

Together we are the trusted partner of the UK Government delivering increased efficiency, improved value and transparency of data centre services.

Combined, we bring the government assurance, integrity and capabilities of the public sector, unified with the speed of execution and flexibility of the private sector.

Crown Hosting is accessible to everyone, easy to work with and has established frameworks designed to allow access to highly efficient data centre solutions, satisfying all security accreditation levels and available on a flexible contract.

#### Features

Crown Hosting offers:

- mission-critical data centre space, either as:
- dedicated data halls, including whole buildings
  racks in data halls shared with other Crown Hosting customers
- a choice of locations and multiple data centres per location
- migration services to assist with your relocation
- network connectivity to enable your use of the data centres
- a secure environment for transition to public cloud
  - a flexible, pay-for-what-you-use model with:
    - benchmarked and index capped pricing
  - low cost and sustainably sourced electricity
- power uptime availability that exceeds Tier III
- leading environmental performance.

#### Benefits

The framework offers:

- easy access to co-located, secure data centres with no minimum volume commitment
- cost savings for rent and electricity (because government demand for data centre space is aggregated)

- time savings (because there's no need to manage multiple supplier tenders)
- simple, transparent pay-for-what-you-use pricing so usage can be scaled as required
- value for money ancillary services that every customer needs, such as:
  - on site help (people) so you don't have to send staff
  - network connectivity
  - migration services
- choice of duration commitments that can be ended early without charge
- robust performance service-level agreements, including power uptime
- strong step-in rights for government to ensure continuity of service if required
- a centralised Framework Authority responsible for:
  - ensuring the prices charged continue to be value for money
  - assurance that the facilities adhere to the requirements
  - service, performance and security management of the supplier
  - as a minimum monthly reporting on usage including, for example:
  - electricity usage
  - carbon usage (for emissions reporting)
  - water usage (for sustainability reporting)
- an expandable set of services customisable by customers.

#### **Further information**

Contact the Crown Hosting team if you want to learn more about the framework:

crownhosting@crowncommercial.gov.uk

If you'd like to buy technology services from another framework you can:

- find a framework on the CCS website
- email Crown Commercial Service for help and advice

Crown Commercial Service: cloud\_digital@crowncommercial.gov.uk



# Unlock the potential in your hybrid workplace with resource management software from Matrix Booking

Matrix Booking is a specialist, multi-award-winning desk and room booking solution used to support workplace strategies and effective resource management within Central Government, Local Authority and Health organisations across the UK.

Matrix Booking has supported the realisation of innovative and forward-thinking workplace management projects in the UK public sector throughout the past decade, including the introduction and continued expansion of Public Sector shared 'hub' networks, and is a key component in the continuing adoption of flexible/hybrid working across the sector.

#### The Matrix Booking product suite

Matrix Booking is a cloud-based system that's made up of the following core components. You can procure all of them directly or under the G-Cloud framework.

- Desk booking empower your employees to find and book the right desks for themselves and their colleagues.
- Meeting room booking make it simple for anyone to find and reserve the right space for their meeting or event.
- Resource booking let employees search for and book any kind of workplace resource, from electric vehicle (EV) chargers to car parking.
- Visitor management autogenerate digital visitor lists, offer easy ways to check in, and auto-alert hosts when their guests arrive.
- Workplace sensors add occupancy and environmental sensors to your buildings to unlock deeper usage insights, improve productivity, and identify strategic savings.
- Workplace analytics dashboards based on booking, check-in, sensor, and other data enable you to intelligently optimise your estates, save money, reduce your environmental impact, and increase return on investment (ROI).
- Workplace integrations Matrix Booking can integrate with other systems to create attractive and easy-to-use workplaces. This can include enterprise IT systems, such as Microsoft 365 and Microsoft Entra ID, as well as building systems like access control.

#### **Matrix Booking and Central Government**

Working closely with the major hub providers, including GPA, HMRC, DHSC and MOJ, Matrix Booking powers the largest resource management network in the UK, covering 8,500+ meeting rooms and over 50,000 workspaces.

The network now helps over 150 public sector organisations book rooms, desks, collaboration spaces and many other resources on a daily basis. The Matrix Booking cross-organisational functionality which enables open and secure shared estates is unique in the industry.

#### **Matrix Booking and Healthcare**

Matrix Booking supports NHS organisations in adapting to the new ways of working and improves access to workplace resources, helping to unlock the true potential of those resources through a range of intuitive and easy to use online booking platforms.

We are proud to work with organisations such as the Department of Health and Social Care, UKHSA, CQC, NHS England, NHS Resolution and many Trusts and ICBs in delivering a solution and service dedicated to effective workplace and resource management.

#### Contact

Please contact us if you want to learn more about Matrix Booking.

Central Government: Kieron Murphy Kieron.murphy@matrixbooking.com 07502 683391

Local Government and NHS: Matt Etherington Matt.etherington@matrixbooking.com 07950 801 865

www.matrixbooking.com

# MILLS & REEVE

#### Mills & Reeve

Mills & Reeve LLP is a leading national law firm and a Lot 1 supplier to the CCS RM6179 Legal Services Panel. We are proud sponsors of the Leadership award at the Government Property Awards 2024.

- ✓ 1,100+ people across seven offices
- ✓ 600 lawyers
- ✓ 97% of our staff would recommend Mills & Reeve as a good place to work
- ✓ Awarded Platinum Investors In People status

#### How we can help

We support government departments and nondepartmental public bodies with acquisitions; disposals; estate rationalisations; Crown, commercial and residential real estate; development and construction law; dispute resolution and litigation; PFI expiry; freehold, leasehold and licence arrangements; investment; management; non-complex finance and investment; heat networks and other energy projects; tax; landlord and tenant issues; planning law and environmental law.

#### Examples of our work

Homes England – We support Homes England in its role investing in supply and intervening in the market to help develop and deliver 300,000 homes a year by the middle of the next decade.

**Defence Infrastructure Organisation** – We played a vital role in the largest ever urban regeneration project to take place on DIO-procured surplus Ministry of Defence land.

**Department for Work and Pensions** – We advised on all operational aspects of the contracts forming its Estates Target Operating Model project, an integrator model of contracting for DWP's accommodation needs across its estate including hard and soft FM, security and new capital works.

**Department for Education/LocatED** – We're providing full service advice to the Department and LocatED on their capital programmes covering the delivery of building and maintenance projects for a range of schools and sixth-form colleges across England.

#### What else sets us apart?

- Our culture Our strong firm culture helps us naturally produce outstanding service, delighted clients, and committed and happy people.
- Tailored added value offering We "mix and match" our value-added offering to meet each client's individual requirements. This allows us to work in partnership to drive efficiency and develop close working relationships.
- Relationship investment We invest time (for free), getting to know your team, your systems, your requirements and your objectives. This enables us to deliver swift advice appropriately tailored to your organisation and your project.
- Global reach through our hand-picked network of M&R Global relationship firms, we can support you with your projects in Scotland, Northern Ireland and around the world.
- Our online Procurement Portal the UK's leading free resource on public procurement rules and impending reform - complements our service by responding to the big questions of the day. It includes the latest news on the Procurement Act together with a range of helpful briefings and other materials.

#### Contact

Nick Helm – Partner nick.helm@mills-reeve.com 01612348878 07827191267

Christian Bull – Partner christian.bull@mills-reeve.com 01214568223 07766730697

www.mills-reeve.com



Overbury is the UK's leading fit out and refurbishment specialist. We're committed to long term partnerships, not just successful projects.

We work with our clients to look after public sector real estate through capital projects, minor works programmes, and lifecycle programmes.

Our clients include GPA, DWP, HMRC, DHSC, NHS Property Services, and local authorities across the UK.

We can be procured via a multitude of frameworks such as Scape, Pagabo, Procure Partnerships, NHS SBS, and the Southern Construction Framework.

To find out more please see our Public Sector Leads, Alex Stork, Jo Quinn and Emma Keyse on Stand 5.

www.overbury.com



## Building Connections - Smart building management platform for CRE & FM

Planon is the leading global provider of Facility and Real Estate Management software. More than 3,250 organisations are already using our IoT-enabled solutions to effectively manage their buildings, infrastructure and facilities; saving costs, meeting governance and sustainability goals and creating attractive and engaging workplaces.

Planon Integrated Workplace Management Solution is a proven, innovative, easy-to-use IWMS platform. Its open platform architecture also supports you in connecting and embedding the latest smart building technology offered by our extensive network of tech partners for optimal management of your building and workplace portfolio.

Talk to us for an open conversation about your FM & CRE operations, your goals, challenges and priorities, and find out how a Planon solution could work for your organisation.

Web: www.planonsoftware.comEmail: info-uk@planonsoftware.comTel: 01273 823557



RSK is a global leader in the delivery of sustainable solutions. Its family of over 200 environmental, engineering and technical services businesses works together to provide practical solutions to some of the greatest challenges societies have ever faced.

We support Government departments, the NHS, and Local Government in achieving property management and sustainability goals. With an integrated offering across research and development, consultancy, and on-the-ground application, RSK covers sectors such as water, energy, food and drink, infrastructure, urban development, mining, and waste, delivering a complete solution that is unrivalled.

To learn more visit: www.rskgroup.com

# Upcoming events





View our upcoming public sector property conferences at: **www.publicsectorconnect.org** 

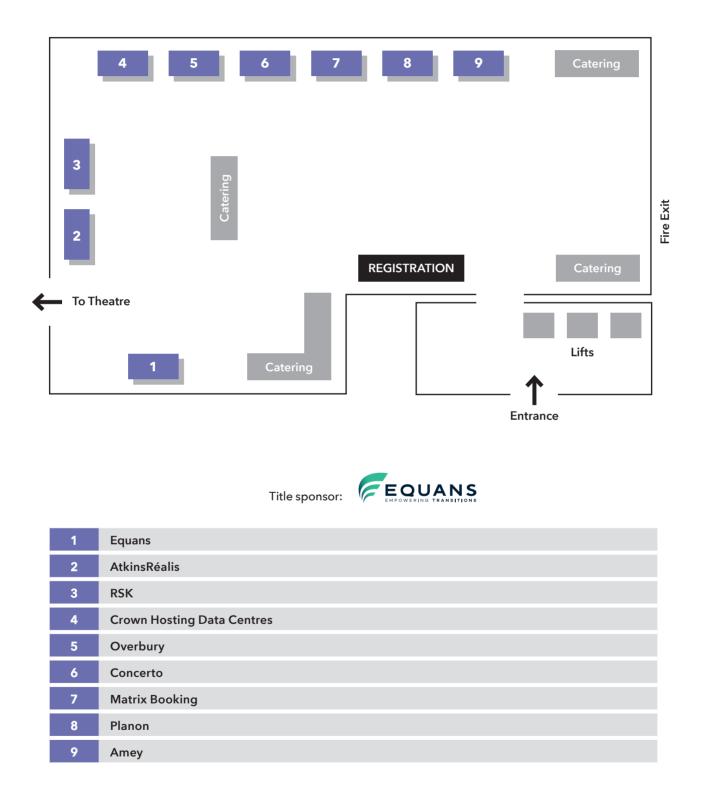
or contact Sharon Quinn: squinn@publicsectorconnect.org



Notes



Exhibition floorplan





# STRATEGIC SUPPLIER TO CENTRAL GOVERNMENT





Equans believes that three interlinked transitions are shaping our world - the energy transition; the digital transition and the industrial transition - and we have focused our business on making these happen.

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Equans also works with major industrial and commercial clients to connect, power, and protect, in highly specialised, mission critical environments.

### equans.co.uk